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## **EXHIBIT 9**

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**Confidential - Outside Counsel Eyes Only**

# **Transcript of Rex Fryhover, Corporate Designee and Individually**

**Date:** December 3, 2020

**Case:** Cellular Communications Equipment LLC -v- HMD Global Oy

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Transcript of Rex Fryhover, Corporate Designee and Individually 1 (1 to 4)  
 Conducted on December 3, 2020

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<p>13</p> <p>1 Q What types of devices does HMD America</p> <p>2 sell?</p> <p>3 <b>A Cellular devices.</b></p> <p>4 Q Does HMD America manufacture any cellular</p> <p>5 devices?</p> <p>6 <b>A Do we manufacture, no, we do not</b></p> <p>7 <b>manufacture devices in the Americas.</b></p> <p>8 Q Does HMD America assemble any cellular</p> <p>9 devices?</p> <p>10 MS. KASH: Objection. Form.</p> <p>11 BY MR. TICE:</p> <p>12 Q Sorry. Does HMD America assemble any</p> <p>13 cellular devices?</p> <p>14 <b>A No. For -- HMD America does not. We have</b></p> <p>15 <b>partners, a partner that does locally, but HMD</b></p> <p>16 <b>America does not.</b></p> <p>17 Q What partners assemble the cellular</p> <p>18 devices?</p> <p>19 MS. KASH: Objection to form.</p> <p>20 BY THE WITNESS:</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>	<p>15</p> <p>1 Q Does HMD America repair the cellular</p> <p>2 devices?</p> <p>3 <b>A No.</b></p> <p>4 Q Does HMD America work with any other</p> <p>5 entities to repair the cellular devices?</p> <p>6 <b>A Yes.</b></p> <p>7 Q Who are those other entities?</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 Q Does HMD America work with any other</p> <p>14 entities to repair cellular devices?</p> <p>15 <b>A No.</b></p> <p>16 Q Does HMD America test cellular devices?</p> <p>17 <b>A Yes.</b></p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>
<p>14</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 MS. KASH: Objection to form.</p> <p>23 BY THE WITNESS:</p> <p>24 <b>A No.</b></p> <p>25 BY MR. TICE:</p>	<p>16</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED].</p> <p>14 MS. KASH: Counsel, I can be stipulate</p> <p>15 that the court reporter's spelling is correct.</p> <p>16 THE WITNESS: I spelled it right?</p> <p>17 MS. KASH: No.</p> <p>18 MR. TICE: It was closer than I would have</p> <p>19 gotten.</p> <p>20 MS. KASH: It's [REDACTED]</p> <p>21 THE WITNESS: Okay. Sorry.</p> <p>22 MS. KASH: You were close.</p> <p>23 BY MR. TICE:</p> <p>24 Q Mr. Fryhover, does HMD America work with</p> <p>25 HMD Global as part of HMD Global's business?</p>

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<p>21</p> <p>1 you have a sales operations position at HMD 2 America? 3 <b>A When I started basically. That would have 4 been January '17-ish time frame.</b> 5 Q So you held a sales operations position 6 from January 2017-ish up until about two years ago 7 when you took over the position of head of 8 operations; is that correct? 9 <b>A Yes, it's a little fuzzy just because of 10 we've had a region split. We've had some changes. 11 We are a very small team.</b> [REDACTED] 12 [REDACTED] 13 [REDACTED] 14 [REDACTED] 15 [REDACTED] 16 [REDACTED] 17 [REDACTED] 18 [REDACTED] 19 [REDACTED] 20 [REDACTED] 21 [REDACTED] 22 [REDACTED] 23 [REDACTED] 24 [REDACTED] 25 [REDACTED]</p>	<p>23</p> <p>1 <b>organization on the sell side.</b> 2 Q When you left your position as sales 3 operations and transitioned into your new position 4 of head of operations, did someone else fill that 5 role of sales operations? 6 <b>A No.</b> 7 Q Is there currently a sales operations role 8 at HMD America? 9 <b>A There is a sales operations role in my 10 team, yes.</b> 11 Q What is your team? 12 [REDACTED] 13 [REDACTED] 14 [REDACTED] 15 [REDACTED] 16 [REDACTED] 17 [REDACTED] 18 [REDACTED] 19 [REDACTED] 20 [REDACTED] 21 [REDACTED] 22 [REDACTED] 23 (Reporter clarification). 24 BY MR. TICE: 25 [REDACTED]</p>
<p>22</p> <p>1 [REDACTED] 2 [REDACTED] 3 [REDACTED] 4 [REDACTED] 5 [REDACTED] 6 [REDACTED] 7 [REDACTED] 8 [REDACTED] 9 [REDACTED] 10 [REDACTED] 11 [REDACTED] 12 [REDACTED] 13 [REDACTED] 14 [REDACTED] 15 BY THE WITNESS: 16 <b>A Yes, some of them.</b> 17 BY MR. TICE: 18 Q What were your job responsibilities when 19 you held the position of sales operations? 20 <b>A Sales operations was a strategy and 21 putting together processes to support our sales 22 strategy and then also working with on that 23 strategy kind of distribution strategy. So that 24 was putting together different elements of 25 reporting and process and structure to the</b></p>	<p>24</p> <p>1 [REDACTED] 2 [REDACTED] 3 [REDACTED] 4 [REDACTED] 5 [REDACTED] 6 [REDACTED] 7 [REDACTED] 8 [REDACTED] 9 [REDACTED] 10 [REDACTED] 11 [REDACTED] 12 [REDACTED] 13 [REDACTED] 14 [REDACTED] 15 [REDACTED] 16 [REDACTED] 17 [REDACTED] 18 [REDACTED] 19 [REDACTED] 20 [REDACTED] 21 [REDACTED] 22 [REDACTED] 23 Q Does HMD America maintain an inventory 24 supply of the products that it sells? 25 MS. KASH: Objection to form.</p>

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<p>41</p> <p>1 <b>A Nothing in particular. Some of the</b></p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 Q You referred to the purchase orders and</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>	<p>43</p> <p>1 Q Did you talk to Christina Hoyos about her</p> <p>2 deposition?</p> <p>3 <b>A I did not.</b></p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 MS. KASH: Counsel, if you don't object, I</p> <p>18 can provide the name.</p> <p>19 MR. TICE: I don't object.</p> <p>20 MS. KASH: It's up to you. [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 THE WITNESS: Sorry, Jen.</p> <p>23 MS. KASH: Apologize to [REDACTED] not to</p> <p>24 me.</p> <p>25 THE WITNESS: I will.</p>
<p>42</p> <p>1 Q You also spoke with Christina Hoyos; is</p> <p>2 that correct?</p> <p>3 <b>A (No audible response).</b></p> <p>4 MS. KASH: Rex, you need to give a verbal</p> <p>5 answer. When you nod it doesn't show up on the</p> <p>6 record.</p> <p>7 BY THE WITNESS:</p> <p>8 <b>A I said yes, I apologize.</b></p> <p>9 BY MR. TICE:</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 Q Are you aware that Christina Hoyos was</p> <p>24 previously deposed in connection with this case?</p> <p>25 <b>A Yes.</b></p>	<p>44</p> <p>1 BY MR. TICE:</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 <b>So we just talked through some of those</b></p> <p>19 <b>processes as a refresh on my side.</b></p> <p>20 Q Did you review any documents in</p> <p>21 preparation for your deposition?</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>

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<p>49</p> <p>1 A I did not.</p> <p>2 Q Do you know who did?</p> <p>3 A I do not.</p> <p>4 Q Are there any employees of HMD America who</p> <p>5 are not listed on Exhibit No. 4?</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>	<p>51</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 Q Outside of the Florida headquarters, does</p> <p>13 HMD America have any other offices?</p> <p>14 A They do not.</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 A It's a bit scattered, but a good way to</p> <p>18 think about this is a hub and spoke. So the hub</p> <p>19 and the corporate office is here in Miami and the</p> <p>20 spokes that [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>
<p>50</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 MS. KASH: Objection to form.</p> <p>6 BY THE WITNESS:</p> <p>7 A Can you clarify involved?</p> <p>8 BY MR. TICE:</p> <p>9 Q What does involved mean to you?</p> <p>10 MS. KASH: Objection to form.</p> <p>11 BY THE WITNESS:</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 BY MR. TICE:</p> <p>18 Q I think that answers my question. Thank</p> <p>19 you.</p> <p>20 A Sure.</p> <p>21 MR. TICE: Can we pull up Exhibit No. 3</p> <p>22 for a second, Enrique.</p> <p>23 BY MR. TICE:</p> <p>24 Q I want to refer you to Paragraph No. 2,</p> <p>25 the last clause says: "Where it currently employs</p>	<p>52</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>

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<p>53</p> <p>1 Q These employees that do not sit in the</p> <p>2 Florida office, do they have office space that</p> <p>3 they use?</p> <p>4 A No.</p> <p>5 Q Do they work from home?</p> <p>6 A Yes.</p> <p>7 Q It sounds like some of them also work in</p> <p>8 labs or offices of carriers; is that correct?</p> <p>9 A Visiting, highly, yes, preCOVID. Current</p> <p>10 COVID and post-COVID, that is very limited as we</p> <p>11 all deal with.</p> <p>12 Q Does HMD Global have any offices in the</p> <p>13 US?</p> <p>14 A No.</p> <p>15 Q Does HMD Global have any employees in the</p> <p>16 US?</p> <p>17 A No.</p> <p>18 Q Does HMD Global have employees that</p> <p>19 regularly go to the US?</p> <p>20 MS. KASH: Objection to form.</p> <p>21 BY THE WITNESS:</p> <p>22 A Can you rephrase your question? Sorry,</p> <p>23 Mr. Tice.</p> <p>24 BY MR. TICE:</p> <p>25 Q Sure. So I understand HMD Global does not</p>	<p>55</p> <p>1 manage our customers and the business here. It</p> <p>2 would be -- yeah, that's my understanding. We had</p> <p>3 to create a legal entity to have employees in the</p> <p>4 US, you know, to provide 401-K benefits, to do all</p> <p>5 those relative pieces. So I think that goes</p> <p>6 across multiple functions, but, yes.</p> <p>7 BY MR. TICE:</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>
<p>54</p> <p>1 have employees that are full-time in the US, but</p> <p>2 do employees of HMD Global regularly travel to the</p> <p>3 US?</p> <p>4 MS. KASH: I'm sorry. Objection to form.</p> <p>5 BY THE WITNESS:</p> <p>6 A Do we have regular -- not any time</p> <p>7 recently clearly, and prior, you know, very</p> <p>8 limited. We are a subsidiary so, yes, there is</p> <p>9 some travel of HMD Global employees into the US</p> <p>10 but..</p> <p>11 BY MR. TICE:</p> <p>12 Q Do you know when HMD Global was formed?</p> <p>13 A HMD Global OY, I don't. We just hit our</p> <p>14 four-year anniversary. It was probably formed six</p> <p>15 months, eight months, maybe a year before we went</p> <p>16 live. I'm not sure. I don't know. I would</p> <p>17 assume four to five years ago.</p> <p>18 Q Do you know when HMD America was formed?</p> <p>19 A No. I don't. I don't know when the legal</p> <p>20 entity was formed.</p> <p>21 Q Do you know why HMD America was formed?</p> <p>22 MS. KASH: Objection to form.</p> <p>23 BY THE WITNESS:</p> <p>24 A Yes, as a legal entity and as a subsidiary</p> <p>25 it needed to be formed to manage -- to drive and</p>	<p>56</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>



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<p>77</p> <p>1 Q Is it a vendor or supplier of HMD America?</p> <p>2 A It would be --</p> <p>3 MS. KASH: Objection to form.</p> <p>4 BY THE WITNESS:</p> <p>5 A No. It could, yes, depending on how it's</p> <p>6 categorized, but, yes, it could.</p> <p>7 BY MR. TICE:</p> <p>8 Q What do you mean by how it's categorized?</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>	<p>79</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 Q Do you know how Exhibit 9 was created?</p> <p>5 A I do not.</p> <p>6 Q Do you know who provided Exhibit 9 for</p> <p>7 this lawsuit?</p> <p>8 A I do not.</p> <p>9 MR. TICE: We can take down Exhibit 9.</p> <p>10 BY MR. TICE:</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>
<p>78</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>	<p>80</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>

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<p>81</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 MS. KASH: Give me one second. Objection</p> <p>11 to form.</p> <p>12 BY THE WITNESS:</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>	<p>83</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>
<p>82</p> <p>1 A Correct.</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>	<p>84</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>

Transcript of Rex Fryhover, Corporate Designee and Individually 24 (93 to 96)  
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<p>93</p> <p>1 provides it. I don't know.</p> <p>2 Q Do you know who would know that</p> <p>3 information?</p> <p>4 A I think HMD Global OY would know that.</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>	<p>95</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 MS. KASH: Objection to form.</p>
<p>94</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p> <p>MS. KASH: Objection to form.</p> <p>BY THE WITNESS:</p> <p>A In relation to what? Sorry.</p> <p>BY MR. TICE:</p>	<p>96</p> <p>1 BY THE WITNESS:</p> <p>2 A No, not in the US.</p> <p>3 BY MR. TICE:</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 MR. TICE: I'm going to ask the technician</p> <p>22 to pull up Tab S as in sierra and mark it as</p> <p>23 Exhibit No. 10.</p> <p>24 (A certain document was marked Fryhover</p> <p>25 Deposition Exhibit 10 for identification,</p>

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<p>129</p> <p>1 print. A lot of the PR is done in collaboration</p> <p>2 with the carriers. So there's a very kind of</p> <p>3 intricate element there of local alignment and</p> <p>4 actually expectation from the carriers to be</p> <p>5 honest with you, but, yeah, there is a lot.</p> <p>6 Q Does HMD America do marketing for the</p> <p>7 unlocked devices?</p> <p>8 A They provide some of those services for</p> <p>9 the unlocked devices.</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 [REDACTED]</p> <p>25 [REDACTED]</p>	<p>131</p> <p>1 (A certain document was marked Fryhover</p> <p>2 Deposition Exhibit 14 for identification,</p> <p>3 as of 12/03/2020.)</p> <p>4 BY MR. TICE:</p> <p>5 Q Exhibit No. 14 is a document bearing Bates</p> <p>6 No. HMD America 131.</p> <p>7 Have you seen this document before,</p> <p>8 Mr. Fryhover?</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 [REDACTED]</p> <p>19 [REDACTED]</p> <p>20 [REDACTED]</p> <p>21 [REDACTED]</p> <p>22 [REDACTED]</p> <p>23 [REDACTED]</p> <p>24 Q And on the unlocked side they market --</p> <p>25 strike that.</p>
<p>130</p> <p>1 BY MR. TICE:</p> <p>2 Q Your previous answer, was that for the</p> <p>3 devices, the unlocked devices?</p> <p>4 A Correct.</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 Q You previously mentioned Jackie Kates.</p> <p>14 Who is Jackie Kates?</p> <p>15 A She is the head of marketing for North</p> <p>16 America, HMD America.</p> <p>17 Q Is she an employee of HMD Global?</p> <p>18 A She is not. She is an employee of HMD</p> <p>19 America [REDACTED]</p> <p>20 Q Do you know who Jackie Kates reports to?</p> <p>21 A Yes. We both report to Juho, head of the</p> <p>22 region.</p> <p>23 MR. TICE: I'd like the technician to pull</p> <p>24 up Tab K as in kilo and please mark it as Exhibit</p> <p>25 No. 14.</p>	<p>132</p> <p>1 [REDACTED]</p> <p>2 [REDACTED]</p> <p>3 [REDACTED]</p> <p>4 [REDACTED]</p> <p>5 [REDACTED]</p> <p>6 [REDACTED]</p> <p>7 [REDACTED]</p> <p>8 [REDACTED]</p> <p>9 [REDACTED]</p> <p>10 [REDACTED]</p> <p>11 [REDACTED]</p> <p>12 [REDACTED]</p> <p>13 [REDACTED]</p> <p>14 [REDACTED]</p> <p>15 [REDACTED]</p> <p>16 [REDACTED]</p> <p>17 [REDACTED]</p> <p>18 MS. KASH: We can confirm that at the next</p> <p>19 break with Jackie if you'd like.</p> <p>20 MR. TICE: Thank you.</p> <p>21 BY MR. TICE:</p> <p>22 Q I'm going to show you Page No. 3 ending in</p> <p>23 Bates No. 133 of Exhibit 14.</p> <p>24 Do you see right where the hand it says</p> <p>25 invoices?</p>

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## 1 CERTIFICATE OF COURT REPORTER - NOTARY PUBLIC

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I, Theresa A. Vorkapic, Certified

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Shorthand Reporter No. 084-2589, CSR, RMR, CRR,

5

RPR, and a Notary Public in and for the County of

6

Kane, State of Illinois, the officer before whom

7

the foregoing deposition was taken, do hereby

8

certify that the foregoing transcript is a true

9

and correct record of the testimony given; that

10

said testimony was taken by me and thereafter

11

reduced to typewriting under my direction; that

12

reading and signing was requested; and that I am

13

neither counsel for, related to, nor employed by

14

any of the parties to this case and have no

15

interest, financial or otherwise, in its outcome.

16

IN WITNESS WHEREOF, I have hereunto set my

17

hand and affixed my notarial seal this 13th day of

18

December, 2020.

19

My commission expires November 6, 2023.

20

21



22

THERESA A. VORKAPIC

23

NOTARY PUBLIC IN AND FOR ILLINOIS

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